Is Demand Reduction Enough to Rebuild Global Fisheries?

Anouch Missirian - with Olivier Deschênes, Christopher Costello, Gavin McDonald (UCSB), Mike Melnychuk (MSC)

May 22nd, 2024

1. Oceans, Biodiversity, and the Economy: A Broad Motivation

- 2. The Paper in a Nutshell
- 3. Data
- 4. Empirical strategy
- 5. Results: IV estimation and simulations
- 6. Conclusions

The Central Banker and the Sea

From an intellectual point of view:

- fisheries are the poster child of renewable resource economics;
- oceans and fish stocks cover the continuum of property rights from monopoly to full open access;
- in particular oceans and fisheries have served as playground for implementation/study of common pool resource management (Ostrom, 1990).

Oceans and Fisheries: What is so interesting to an economist?

Oceans cover about 70% of the surface of the Earth.

They exert considerable influence on:

- the climate (heat storage and global circulation);
- our diets (marine fisheries, aquaculture);
- international trade;
- employment and livelihoods in coastal regions and beyond.

As such they feature prominently in heated international disputes, local policy debates.

The threats they currently face are commensurate with their size and importance: changing climate, resource extraction, habitat degradation.

And we know so little about them.



"Fisheries and aquaculture provide livelihoods to around 820 million people worldwide." (FAO)

"Over 58 million people are engaged in the primary sector of capture fisheries and aquaculture. Of these, approximately 37% are engaged full time, 23% part time, and the remainder either occasional fishers or of unspecified status. Over 15 million are working full-time on board fishing vessels." (ILO)

Satellites can reveal global extent of forced labor in the world's fishing fleet

Gavin G. McDonald^{a,b,1}[©], Christopher Costello^{a,b}, Jennifer Bone^{a,b}, Reniel B. Cabral^{a,b}[®], Valerie Farabee^c, Timothy Hochberg^d[®], David Kroodsma^d, Tracey Mangin^{a,b}[®], Kyle C. Meng^{a,e}[®], and Oliver Zahn^f

*Bren School of Environmental Science & Management, University of California, Santa Barbara, CA 93106; *Marine Science Institute, University of California, Santa Barbara, CA 93106; *Überty Shared, Washington, DC 20001; *Global Fishing Watch Inc., Washington, DC 20036; *Department of Economics, University of California, Santa Barbara, CA 93106; and *Google, Mountain View; CA 94043

Edited by James N. Sanchirico, University of California, Davis, CA, and accepted by Editorial Board Member Catherine L. Kling November 6, 2020 (received for review July 31, 2020)

While forced labor in the world's fishing fleet has been widely documented, its extent remains unknown. No methods previously existed for remotely identifying individual fishing vessels potentially engaged in these abuses on a global scale. By combining expertise from human rights practitioners and satellite vessel forestry, or fisheries (7). The Global Slavery Index reports that the seven countries with highest slavery risk in 2018 generated 3% of global fisheries catch (3, 8), and Tickler et al. found that the United States has slavery risks of 0.2 kg per metric ton for domestic seafood and 3.1 kg per metric ton for imported seafood



© 2014 The Pew Charitable Trusts

Source: PewTrusts



OurWorldInData.org/seafood-production · CC BY



Source: Punch, January 17th, 1891

About 80 French boats gathered at the port in St Helier to protest against post-Brexit rules on fishing rights



Guardian graphic. Source: Vesselfinder. Note: positions at 9.15am UK time

Source: The Guardian, 05/05/2021.

INTER-AMERICAN TROPICAL TUNA COMMISSION COMISION INTERAMERICANA DEL ATUN TROPICAL

Bulletin — Boletin Vol. I, No. 2

SOME ASPECTS OF THE DYNAMICS OF POPULATIONS IMPORTANT TO THE MANAGEMENT OF THE COMMERCIAL MARINE FISHERIES

> by MILNER B. SCHAEFER

D Profits



F Profits + subsidies (low labor cost bound)





Action items

· Now that WTO Members have adopted the Agreement on Fisheries Subsidies to end prohibited fisheries subsidies, it is important

npj ocean sustainability

www.nature.com/npjoceansustain

Check for updates

WTO must complete an ambitious fisheries subsidies agreement

U. Rashid Sumaila^{1,2⊠}, Lubna Alam¹, Patrizia R. Abdallah³, Denis Aheto⁴, Shehu L. Akintola⁵, Justin Alger⁶, Vania Andreoli^{7,8}, Megan Bailey⁹, Colin Barnes¹⁰, Abdulrahman Ben-Hasan¹¹, Cassandra M. Brooks^{12,13}, Adriana R. Carvalho¹⁴, William W. L. Cheung¹, Andrés M. Cisneros-Montemayor¹⁵, Jessica Dempsey¹⁶, Sharina A. Halim¹⁷, Nathalie Hilmi¹⁸, Matthew O. Ilori¹⁹, Jennifer Jacquet²⁰, Selma T. Karuaihe²¹, Philippe Le Billon^{2,16}, James Leape²², Tara G. Martin²³, Jessica J. Meeuwig⁸, Fiorenza Michel¹²⁴, Mazlin Mokhtar^{17,25}, Rosamond L. Naylor²⁶, David Obura²⁷, Maria L. D. Palomares²⁸, Laura M. Pereira^{29,30}, Abbie A. Rogers³¹, Ana M. M. Sequeira^{32,33}, Temitope O. Sogbannu³⁴, Sebastian Villasante³⁵, Dirk Zeller⁷ and Daniel Pauly^{1,28}

npj Ocean Sustainability (2024)3:6; https://doi.org/10.1038/s44183-024-00042-0

The World Trade Organization (WTO) achieved a significant milestone in June 2022 by adopting a much-anticipated fisheries subsidies agreement¹, aligning with strong recommendation from the global scientific community². This pivotal sustainable and equitable pathway forward with a commitment to more equitable trade.

We, a coalition of scientists representing all inhabited continents, urge the WTO to conclude the second round of

"More than 80% of our ocean is unmapped, unobserved, and unexplored." (NOA) Compare to 100% 100-m mapping of the Moon, Mars, 98% Venus. (The Conversation)



"Dilution is the solution to pollution": old doctrine in pollution management. Oceans have long been a dumping ground for innocuous to extremely harmful waste.



Glass Beach: Fort Bragg, California. (visitmendocino.com)



DDT barrel off Southern California coast. (In: The Guardian, online, 2023)

But also: fishing nets, farming effluents, pharmaceutical substances, etc.

Oceans and the life forms they host can be seen as an asset delivering flows of goods and services (Heal, 2020).

The challenges associated to their management are economic questions, and affect the lives of millions.

Anthropogenic pressures are changing and demand new policy solutions.

Introduction

A policy gap

Despite recent improvements many fisheries remain unsustainably managed.



The State of World Fisheries and Aquaculture (FAO, 2020b).

Some management methods have been shown to work well (Costello et al., 2008), but are not / cannot be applied everywhere (high seas, etc.). Typically focus on limiting catch via quotas, seasons, or gear restrictions. **Blindspot:** "demand-side" interventions.

"Demand-side" interventions are gaining traction among conservationists (e.g., cf. Halpern et al., 2021).

Rely on changes in **demand** to reduce catch, e.g.: information interventions, substitution (aquaculture, lab-grown flesh), taxes.

Are these likely to do better than / complement "supply-side" interventions?

 \rightarrow Implicit hypothesis: **NEED** fishing effort to be responsive to prices.

- What is the elasticity of supply?
- Can demand-side interventions rebuild global fisheries?

Using global data on fisheries assessment and ex-vessel prices, this paper asks:

Absent management, are demand-side interventions suited to attain sustainability in fisheries?

Method: **leverage the segmented nature of fish supply** to get plausibly exogenous variations in prices and estimate the supply elasticity of seafood; compare policy options.

- 1. **Instrumental variable strategy** using the segmented nature of production as a price-shifter works, first-ever supply elasticity for (wild-caught) fish.
- 2. Fisheries supply elasticity is small (0.12), and robust to alternative specifications or strategies.
- 3. **Demand-side interventions** barely deviate from the BAU scenario, no matter how mild or extreme.
- 4. **Supply-side interventions** (quota), on the other hand, lead to recovery while not detrimental to prices.

Contributions to economics, fisheries economics, and policy

- Elasticity of supply: we uncover a fundamental parameter of an important sector, suggest why so low.
 Griliches (1959); Roberts and Schlenker (2013)
- Methodological contribution: we connect a model of supply and demand to a bioeconomic fisheries model. New instruments (segmented markets).
 ?Weitzman (2002)
- Demand- vs. supply-side interventions: we solve a somewhat confidential theoretical debate, address quantitatively the merits of voguish policy options. Weitzman (2002); Jensen and Vestergaard (2003); Hannesson and Kennedy (2005); Hansen (2008); Halpern et al. (2021)

Data

Useful notation

A fish stock is a RR, it grows and gets tapped into:

Biological surplus 8 Growth function 50 Biomass (B.)

 $B_{t+1} = B_t + F(B_t) - qB_tE_t$

Most productive when harvested at MSY. Logistic: $B_{MSY} = K/2$, and MSY= rK/4.

MSY conditions are used to rescale fisheries variables:

$$b = B/B_{MSY}$$

 $h = H/MSY$
 $F = H/B$ and $f = h/b$.

Fisheries assessment and management

Stock assessments are key to fisheries management. The RAM database compiles them; those fisheries ($N_M = 893$) are considered well managed, generally with a quota.

Unassessed fisheries ($N_U = 2,287$) tend to have weaker management. Their status is obtained by combining data sources in the "Upsides" database (Costello et al., 2016).



13

- Stock status for assessed and unassessed fisheries: RAM-LDB, Upsides (1980-2012) (Costello et al., 2016; RAM Legacy Stock Assessment Database) $\rightarrow B/B_{MSY}$, H/MSY, F/F_{MSY}
- Ex-vessel prices fish species (or group), year level, 1976-2012: Melnychuk et al. (2017) (converted to real 2012 USD/kg). 187 time series.
- Aquaculture: FAO's FishStat J (FAO, 2020a).
- TAC: Hilborn et al. (2020); Melnychuk et al. (2021).

Sample: 2,287 unmanaged stocks across 52,601 stock-years, comprising 464 unique species.

Mean	Median	Min	Maximum	Std dev.
3.393	2.581	0.068	27.699	3.883
0.963	0.839	0.070	2.420	0.456
1.373	1.320	0.001	8.824	0.831
1.716	1.585	0.001	6.318	1.059
1.793	0.642	0.000	19.198	3.266
0.315	0.014	0.000	9.061	1.150
	Mean 3.393 0.963 1.373 1.716 1.793 0.315	Mean Median 3.393 2.581 0.963 0.839 1.373 1.320 1.716 1.585 1.793 0.642 0.315 0.014	Mean Median Min 3.393 2.581 0.068 0.963 0.839 0.070 1.373 1.320 0.001 1.716 1.585 0.001 1.793 0.642 0.000 0.315 0.014 0.000	Mean Median Min Maximum 3.393 2.581 0.068 27.699 0.963 0.839 0.070 2.420 1.373 1.320 0.001 8.824 1.716 1.585 0.001 6.318 1.793 0.642 0.000 19.198 0.315 0.014 0.000 9.061

Notes: Summary statistics are at the ISSCAAP group by year level. *Catch* stands for the quantity (in 10^6 tons) of fish caught within a year and an ISSCAAP group in stocks represented in the RAM database. *TAC-constrained catch* (in 10^6 tons) is the subset of *Catch* stocks such that the catch-to-TAC (total allowable catch) ratio is between 0.9 and 1.1. Relative biomass and harvest are dimensionless (and relative to the biomass and harvest, respectively, ensuring maximum sustainable yield); fishing pressure is dimensionless as well, as the ratio of harvest over biomass.

Trends in unmanaged fisheries



Empirical strategy

IV: Intuition – Aquaculture in seafood production



17

IV: Conceptual framework

Annual supply and demand of seafood follows:

$$q_t^D = \alpha_0 - \alpha_1 p_t + \varepsilon_t^D \tag{1}$$

$$q_t^W = \beta_0 + \beta_1 p_t + \varepsilon_t^W$$
(2)

$$q_t^F = \bar{S}_t + \varepsilon_t^F \tag{3}$$

And:
$$q_t^D = q_t^W + q_t^F, \forall t$$

 \rightarrow Supply is segmented.

 \rightarrow Supply coming from farmed sources (q_F) can serve as price shifter to the wild supply (q_W).

Bias of the OLS coefficient ▷

Prices and quantities of wild-caught fish are endogenous.

Idea: Aquaculture products are close substitutes (relevance) but quantities are determined by aquaculture-specific dynamics and constraints (exogeneity).

First stage:

$$p_{st} = \alpha_1 aqua_{st} + \theta_1 b_{st} + \theta_2 b_{st}^2 + \delta_t + \nu_{st}$$

Estimate the effect of price on (relative) catch/mortality:

$$y_{st} = \beta_1 \widehat{p_s t} + \gamma_1 b_{st} + \gamma_2 b_{st}^2 + \lambda_t + \varepsilon_{st}$$
(4)

With:

- y_{st} : relative catch (h = H/MSY) or mortality ($f = F/F_{MSY}$) for stock s in year t
- b_{st} : relative biomass (B/B_{MSY}) of stock s in year t
- *p_{st}*: ex-vessel price

Results

Results: Aquaculture IV – Graph



Binscatter using optimal bins (Cattaneo et al., 2024), controlling for year fixed effects and a quadratic in normalized biomass.


	OLS	FS	TSLS
	(1)	(2)	(3)
Ln price	0.078***		0.575***
	(0.009)		(0.056)
B/B_{MSY}	-0.873^{***}	0.006	-1.048^{***}
	(0.019)	(0.013)	(0.019)
B/B_{MSY}^2	0.034***	0.002.	0.043***
	(0.001)	(0.001)	(0.002)
Ln quantity (aquaculture)		-0.045^{***}	
		(0.002)	
Num. obs.	21,542	21,542	21, 542
R ² (proj model)	0.142	0.024	0.099
F-stat 1st stage		180.045	104.753

Notes: ***p < 0.001; **p < 0.01; *p < 0.05; ·< 0.1. Sample: all. Independent variable: price (instrumented with: In aquaculture). Dependent variable: In effort or mortality (fvfmsy). Year FEs in (1), (2), (3).

Table 1: Prices on effort and catch, instrumenting with aquaculture

Simulations

Scenarios. For unmanaged stocks, from 1990 onward (2012):

- BAU: stocks remain unmanaged, fished according to equilibrium prices;
- "P scenarios": simulate demand shift / tax, price-responsive but lower demand;
- "Q scenarios": simulate management (ideal, realistic), supply at quota or less.

Procedure. Building on the conceptual framework (IV2), for all *t*:

- 1. Draw demand curves from the data (Costello et al., 2020);
- 2. Intersect the supply curve (BAU + P);
- 3. ... or intersect the quota (Q);
- 4. Get equilibrium price and quantity caught;
- 5. Transmission to t + 1 with Pella-Tomlinson model (Pella and Tomlinson, 1969).

Equation ⊳

Results: Simulations



23



	No intervention	Q-optimal	Q-average	P-percent	P-unit
Median ex-vessel price (USD/kg)	5.00	4.60	4.72	1.12	3.14
Total biomass (million tons)	361.29	530.80	501.47	406.15	391.27
Total catch (million tons)	20.44	21.44	19.81	21.48	19.82
Relative fishing pressure (median)	2.76	1.00	1.30	2.11	2.28
Relative biomass (median)	0.42	1.01	0.81	0.53	0.46
Relative catch (median)	1.28	1.00	1.03	1.23	1.32
Collapsed stocks	2.00	1.00	1.00	1.00	2.00
Median post-tax price (USD/kg)	5.00	4.60	4.72	6.90	6.14
Change in total biomass (%)	-34.91	-4.37	-9.66	-26.83	-29.51
Change in total catch (%)	-27.35	-23.80	-29.59	-23.67	-29.55

Summary statistics from simulations. Percent change statistics represent changes in values from 1990 to 2012; all other statistics represent the value in 2012 (final time step).

Results: final biomass & producer surplus



Results: final biomass & producer surplus



25

Verify innocuity of assumptions:

- Regression specification;
- Is there such a thing as one price? one elasticity?
- Long(ish)-term elasticity (in progress);
- Non-zero correlation between error terms;
- Policy aggressiveness.



Conclusions

Using global data on fisheries in IVs we have calculated the supply elasticity of fisheries.

It is low; in simulations that account for the biology of fish stocks, that leads to mediocre performance of the demand-side policies.

Further work to determine:

- why the elasticity is so low (we think: subsidies, possibly capital);
- why we get different elasticities in IV 1 & 2 (we think: different samples);
- whether demand-side interventions might still work for some species / ISSCAAP groups;
- a more realistic counterfactual quota scenario (Q-average too demanding?);
- long-term elasticity of supply.

Further thoughts:

- external validity? (unclear)
- substitution between species/stocks?

Questions?

Contact me: anouch.missirian@tse-fr.eu

Or my coauthors: Olivier Deschênes, Christopher Costello, Gavin McDonald, Mike Melnychuk.

Appendix

Bibliography i

RAM Legacy Stock Assessment Database. (Version 4.44-assessment-only), 2018. doi: 10.5281/zenodo.2542919.

- T. Bjørndal and J. Guillen. Market Competition Between Farmed and Wild Fish: A Literature Survey. FAO Fisheries & Aquaculture Circular, (1114): i–22, 2016. ISSN 20706065.
- J. Cai, H. Huang, and P. Leung. Understanding the Contribution of Aquaculture and Fisheries to gross domestic product (GDP). FAO Fisheries and Aquaculture Technical Paper, (606):80p, 2019.
- M. D. Cattaneo, R. K. Crump, M. H. Farrell, and Y. Feng. On Binscatter. American Economic Review, 114(5):1488–1514, 2024. doi: 10.1257/aer.20221576.
- C. Costello and D. Ovando. Status, Institutions, and Prospects for Global Capture Fisheries. Annual Review of Environment and Resources, 44: 177–200, 2019. ISSN 15435938. doi: 10.1146/annurev-environ-101718-033310.
- C. Costello, S. D. Gaines, and J. Lynham. Can catch shares prevent fisheries collapse? Science, 321(5896):1678–1681, 2008. ISSN 0036-8075. doi: 10.1126/science.1159478.
- C. Costello, D. Ovando, T. Clavelle, C. K. Strauss, R. Hilborn, M. C. Melnychuk, T. A. Branch, S. D. Gaines, C. S. Szuwalski, R. B. Cabral, D. N. Rader, and A. Leland. Global fishery prospects under contrasting management regimes. *Proceedings of the National Academy of Sciences of the United States of America*, 113(18):5125–5129, 2016. ISSN 10916490. doi: 10.1073/pnas.1520420113.
- C. Costello, L. Cao, S. Gelcich, M. Á. Cisneros-Mata, C. M. Free, H. E. Froehlich, C. D. Golden, J. Maier, I. Macadam-Somer, T. Mangin, M. C. Melnychuk, M. Miyahara, C. L. de Moor, R. L. Naylor, L. Nøstbakken, E. Ojea, E. O'Reilly, A. M. Parma, A. J. Plantinga, S. H. Thilsted, and J. Lubchenco. The Future of Food from the Sea. *Nature*, 2020. doi: 10.1038/s41586-020-2616-y.
- FAO. Fishery and Aquaculture Statistics. Global aquaculture production 1950-2018 (FishstatJ). In FAO Fisheries and Aquaculture Department, page [online]. Rome, updated 20 edition, 2020a. URL www.fao.org/fishery/statistics/software/fishstatj/en.

Bibliography ii

- FAO. The State of World Fisheries and Aquaculture 2020. 2020b.
- H. S. Gordon. The economic theory of a common-property resource: the fishery. The Journal of Political Economy, 62(2):124-142, 1954.
- Z. Griliches. The Demand for Inputs in Agriculture and a Derived Supply Elasticity. Journal of Farm Economics, 41(2):309-322, 1959.
- B. S. Halpern, J. Maier, H. J. Lahr, G. D. Blasco, C. Costello, R. S. Cottrell, O. Deschênes, D. M. Ferraro, H. E. Froehlich, G. G. McDonald, K. D. Millage, and M. J. Weir. The long and narrow path for novel cell-based seafood to reduce fishing pressure for marine ecosystem recovery. *Fish and Fisheries*, 22(3):652–664, 2021. ISSN 14672979. doi: 10.1111/faf.12541.
- R. Hannesson and J. Kennedy. Landing fees versus fish quotas. Land Economics, 81(4):518–529, 2005. ISSN 00237639. doi: 10.3368/le.81.4.518.
- L. G. Hansen. Prices versus Quantities in Fisheries Models: Comment. Land Economics, 84(4):708–711, 2008. ISSN 00237639. doi: 10.3368/le.84.4.708.
- G. Heal. The Economic Case for Protecting Biodiversity. NBER Working Paper, (w27963), 2020. ISSN 10634584.
- R. Hilborn, R. O. Amoroso, C. M. Anderson, J. K. Baum, T. A. Branch, C. Costello, C. L. De Moor, A. Faraj, D. Hively, O. P. Jensen, H. Kurota, L. R. Little, P. M. Mace, T. R. McClanahan, M. C. Melnychuk, C. Minto, G. C. Osio, A. M. Parma, M. Pons, S. Segurado, C. S. Szuwalski, J. R. Wilson, and Y. Ye. Effective fisheries management instrumental in improving fish stock status. *Proceedings of the National Academy of Sciences* of the United States of America, 117(4):2218–2224, 2020. ISSN 10916490. doi: 10.1073/pnas.1909726116.
- F. Jensen and N. Vestergaard. Prices versus Quantities in Fisheries Models. Land Economics, 79(3):415–425, 2003. ISSN 00237639. doi: 10.3368/le.84.4.708.
- G. G. McDonald, C. Costello, J. Bone, R. B. Cabral, V. Farabee, T. Hochberg, D. Kroodsma, T. Mangin, K. C. Meng, and O. Zahn. Satellites can reveal global extent of forced labor in the world's fishing fleet. *Proceedings of the National Academy of Sciences of the United States of America*, pages 1–9, 2020. doi: 10.1073/pnas.2016238117.

Bibliography iii

- M. C. Melnychuk, T. Clavelle, B. Owashi, and C. K. Strauss. Reconstruction of global ex-vessel prices of fished species. ICES Journal of Marine Science, 74(1):121–133, 2017. ISSN 10959289. doi: 10.1093/icesjms/fsw169.
- M. C. Melnychuk, H. Kurota, P. M. Mace, M. Pons, C. Minto, G. C. Osio, O. P. Jensen, C. L. de Moor, A. M. Parma, L. Richard Little, D. Hively, C. E. Ashbrook, N. Baker, R. O. Amoroso, T. A. Branch, C. M. Anderson, C. S. Szuwalski, J. K. Baum, T. R. McClanahan, Y. Ye, A. Ligas, J. Bensbai, G. G. Thompson, J. DeVore, A. Magnusson, B. Bogstad, E. Wort, J. Rice, and R. Hilborn. Identifying management actions that promote sustainable fisheries. *Nature Sustainability*, 4(1), 2021. doi: 10.1038/s41893-020-00668-1.
- E. Ostrom. Governing the Commons. The Evolution of Institutions for Collective Action. Cambridge University Press, Cambridge, UK, 1990.
- J. J. Pella and P. K. Tomlinson. A generalized stock production model. Inter-American Tropical Tuna Commission Bulletin, 13(3):416–497, 1969. ISSN 17518644.
- RAM Legacy Stock Assessment Database. Version 4.494-model-fits-included. Accessed 2021-05-27.
- M. J. Roberts and W. Schlenker. Identifying Supply and Demand Elasticities of Agricultural Commodities: Implications for the US Ethanol Mandate. American Economic Review, 103(6):2265–2295, 2013. ISSN 0895-3309. doi: 10.1257/jep.6.3.79.
- E. Sala, J. Mayorga, C. Costello, D. Kroodsma, M. L. D. Palomares, D. Pauly, U. R. Sumaila, and D. Zeller. The economics of fishing the high seas. *Science Advances*, 4(6):eaat2504, 2018. ISSN 2375-2548. doi: 10.1126/sciadv.aat2504.
- M. B. Schaefer. Some aspects of the dynamics of populations important to the management of the commercial marine fisheries. Inter-American Tropical Tuna Commission Bulletin, 1(2):25–56, 1954.
- M. L. Weitzman. Landing Fees vs. Harvest Quotas with Uncertain Fish Stocks. Journal of Environmental Economics and Management, 43(2): 325–338, 2002. ISSN 00950696. doi: 10.1006/jeem.2000.1181.

What do we talk about when we talk about sustainable fisheries management?

Fisheries 101: A fish stock is a RR, it grows and gets tapped into:

Biological surplus 50 Biomass (B.)

æ

 $B_{t+1} = B_t + F(B_t) - qB_tE_t$

Most productive when harvested at MSY. Logistic: $B_{MSY} = K/2$, and MSY= rK/4.

MSY conditions are used to rescale fisheries variables:

$$b = B/B_{MSY}$$

 $h = H/MSY$
 $F = H/B$ and $f = h/b$.

The Upsides database provides status assessment for unassessed fisheries by combining:

- FAO landings data (FAO Global Marine Capture Production Database: annual, somewhat geographically resolved)
- SOFIA Assessment Database
- FishBase life history traits (species, or species group level)

... through a structural fisheries modeling and regression two-step approach.

 \Rightarrow stock assessment for 5,338 fisheries not found in RAM.

Back ⊳

IV 2: Intuition – The Bristol Bay Salmon Run (AK)



IV 2: Intuition – Beyond Anecdotal



Annual supply and demand of seafood follows:

$$q_t^D = \alpha_0 - \alpha_1 p_t + \varepsilon_t^D \tag{1}$$

$$q_t^U = \beta_0 + \beta_1 p_t + \varepsilon_t^U \tag{2}$$

$$q_t^M = \bar{S}_t + \varepsilon_t^M \tag{3}$$

 \rightarrow Supply coming from managed fisheries (q_M) can serve as price shifter.

Bias of the OLS coefficient ▷

IV 2: TAC

Idea: leverage variation in annual quota set by *regulated* fisheries. First stage (*s* species, *g* ISSCAAP group, *t* year):

$$p_{sgt} = \pi_0 + \pi_1 q_{gt}^M + \theta_1 b_{sgt} + \theta_2 b_{sgt}^2 + \lambda_t + u_{sgt}$$
(4)

Second stage:

$$h_{sgt} = \beta_1 \hat{p}_{sgt} + \gamma_1 b_{sgt} + \gamma_2 b_{sgt}^2 + \delta_t + \varepsilon_{sgt}$$
(5)

(Standard errors are two-way clustered at the species-year and country levels.)

Hinges on the fact that **quotas in managed fisheries** are **exogenously determined** (as far as the unregulated supply is concerned, as good as random), affect unregulated supply only through their effect on prices at the ISSCAAP group and year level.

Results: TAC IV

Dep. var.: <i>h_{it}</i>	OLS	First-stage	TSLS
$Model \to$	(1)	(2)	(3)
Ex-vessel price (USD/kg)	0.01***		0.05***
	(0.00)		(0.01)
B/B _{MSY}	3.12***	0.16	3.25***
	(0.15)	(1.34)	(0.17)
B/B_{MSY}^2	-1.42***	-0.47	-1.43***
	(0.07)	(0.52)	(0.08)
RAM catch with binding TAC		-0.62***	
		(0.04)	
Implied elasticity	0.03	-	0.12
1st stage F-stat.	_	1,447.8	1,447.8
Observations	52,601	45,852	45,852
Signif codes: ***: 0.001 **: 0.01	*. 0.05 B/P	is the relativ	ve biomass

****: 0.001, **: 0.01, *: B_{MSY} is the relative biomass. Signii. codes.

Table 2: Prices on effort and catch, instrumenting with TAC-regulated stocks

Dependent Variable:	hvhmsy				
	IV: RAM catch		IV: Catch	IV: Catch TAC caught	
Model:	(1)	(2)	(3)	(4)	
Variables					
(Intercept)	-0.145 [.]		-0.255**		
	(0.081)		(0.097)		
price_usd_kg_real	0.033***	0.035***	0.046***	0.048***	
	(0.009)	(0.008)	(0.012)	(0.013)	
bvbmsy	3.13***	3.12***	3.25***	3.24***	
	(0.163)	(0.165)	(0.170)	(0.171)	
bvbmsy square	-1.42***	-1.41***	-1.43***	-1.43***	
	(0.078)	(0.077)	(0.076)	(0.075)	
Fixed-effects					
factor(year)		Yes		Yes	
Fit statistics					
F-test (1st stage)	3,416.0	3,739.2	1,447.8	1,366.9	
Two-way (commonname,year) & iso3) standard-errors in parentheses					

Signif. Codes: ***: 0.001, **: 0.01, *: 0.05, .: 0.1

Aquaculture IV: first stage

	(1)	(2)
Quantity (kg)	$-5.877e^{-07**}$	
	$(2.035e^{-07})$	
Ln quantity		-0.017***
		(0.004)
F-stat	8.343	17.940
Clustering	none	none
Num. obs.	21542	21542
R ² (full model)	0.437	0.438
R ² (proj model)	0.000	0.001
Num. groups: obscell	238	238
Num. groups: year	33	33

Notes: ***p < 0.001; **p < 0.01; *p < 0.05. Table shows OLS regression of aquaculture quantities (aggregated at the ISSCAAP group x country x year level) on wild catch prices, with year and ISSCAAP x country fixed effects. The independent variable is either the quantity (column 1) or the logged quantity (column 2). The dependent variable is the logged price (in USD/kg). Robust s.e.

Table 3: First stage: predicting prices with aquaculture quantities

Aquaculture IV: second stages



	(1)	(2)	(3)	(4)
Ln price	0.667***	0.575***	0.750***	0.617***
	(0.076)	(0.056)	(0.080)	(0.059)
B/B _{MSY}	-1.050^{***}	-1.048^{***}	0.118^{***}	0.121***
	(0.020)	(0.019)	(0.021)	(0.020)
B/B_{MSY}^2	0.043***	0.043***	-0.010^{***}	-0.009^{***}
	(0.002)	(0.002)	(0.002)	(0.002)
Dep. var.	LnEffort	LnEffort	LnCatch	LnCatch
Instrument	Quantity	LnQuantity	Quantity	LnQuantity
F-stat 1st stage	77.577	104.753	87.252	109.681
Std. err.	robust	robust	robust	robust
Num. obs.	21,542	21,542	21,542	21,542
R ² (proj model)	0.049	0.099	-0.188	-0.100

Table 4: IV: instrumented prices on effort and catch

Notes: ***p < 0.001; **p < 0.01; *p < 0.05. Table shows IV regression of seafood prices (logged, USD/kg) instrumented by aquaculture quantities (at the ISSCAAP level), on fishing effort (logged, columns 1-2) and catch (logged (kg), columns 3-4), with year

Bias of the OLS coefficient

Recall:

$$q_t^D = \alpha_0 - \alpha_1 p_t + \varepsilon_t^D \tag{6}$$

$$q_t^U = \beta_0 + \beta_1 p_t + \varepsilon_t^U \tag{7}$$

$$q_t^M = \bar{S}_t + \varepsilon_t^M \tag{8}$$

Suppose:
$$\varepsilon_t^U = \rho \varepsilon_t^M + (1 - \rho) \tilde{\varepsilon}_t^U$$
, where $\tilde{\varepsilon}_t^U$, ε_t^M , ε_t^D uncorrelated, and $\rho \in]0, 1[$.
Market clearing yields: $p_t^* = \frac{\alpha_0 + \varepsilon_t^D - \beta_0 - \bar{S} - (1 + \rho) \varepsilon_t^M - (1 - \rho) \tilde{\varepsilon}_t^U}{\alpha_1 + \beta_1}$

And finally $\frac{dq^{U}}{d\rho} = \beta_1 - (\alpha_1 + \beta_1) \frac{\rho}{1+\rho}$, so unless $\rho = 0$ the OLS estimator of β_1 will be biased.





Idea: Supply of farmed fish affects seafood prices (Bjørndal and Guillen, 2016), but drivers of supply are different (in the short run – e.g., licensing, rules and local regulations, grow-out times).

Data: FAO database on aquaculture production.

Procedure: 1 - draw demand curves from the data (Costello et al., 2020)



Procedure: 2 - intersect the supply curve (BAU + P)



Procedure: 2 - intersect the supply curve (BAU + P)



Procedure: 3 -or intersect the quota (Q)



44

Relative biomass follows:

$$b_{it+1} = b_{it} + rac{\phi+1}{\phi} imes g imes b_{it}(1 - rac{b_{it}\phi}{\phi+1}) - g imes h_{it}$$

Regressions

Dependent Variable:	ln_hvhmsy			
	IV: RAM catch		IV: Catch TAC caught	
Model:	(1)	(2)	(3)	(4)
Variables				
(Intercept)	-1.29***		-1.36***	
	(0.084)		(0.092)	
In_price	0.077***	0.083***	0.123***	0.121**
	(0.022)	(0.021)	(0.036)	(0.038)
bvbmsy	3.12***	3.11***	3.18***	3.18***
	(0.124)	(0.126)	(0.119)	(0.119)
bvbmsy ²	-1.45***	-1.45***	-1.45***	-1.46***
	(0.052)	(0.051)	(0.051)	(0.050)
Fixed-effects				
factor(year)		Yes		Yes
Fit statistics				
F-test (1st stage)	13,158.2	14,223.6	7,441.4	7,474.9

Notes: Signif. codes: ***: 0.001, **: 0.01, *: 0.05, .: 0.1

Two-way commonnameXyear & iso3 clustered standard-errors in parentheses.

Back ⊳

Sensitivity: Possibility of a non-zero correlation between $\tilde{\varepsilon}^U$ and ε^M



	No intervention	Q-optimal	Q-average	P-percent	P-unit
Median ex-vessel price (USD/kg)	2.26	4.60	4.72	0.78	1.10
Total biomass (million tons)	399.32	530.80	501.47	417.70	419.40
Total catch (million tons)	22.25	21.44	19.81	21.88	21.82
Relative fishing pressure (median)	2.19	1.00	1.30	2.06	2.04
Median post-tax price (USD/kg)	2.26	4.60	4.72	4.81	4.10
Change in total biomass (%)	-28.06	-4.37	-9.66	-24.75	-24.44
Change in total catch (%)	-20.92	-23.80	-29.59	-22.24	-22.47



46

Varying the value of ρ





47

Were we just too harsh?



Was a unit tax of 3\$/kg just too high?


Is it reasonable to assume there's one price for herring?

Mostly yes, though some species exhibit substantial variation (across ports):



Prices from Melnychuk et al. (2017) on the horizontal axis, prices from EUMOFA monthly price data

Of course not. ISSCAAP-group level elasticities make more sense, but the aquaculture instrument isn't able to recover them all:



Yellow: no clustering. Cyan: clustering at the country and species level. Purple: species X year and country level.

Back |