Payments, Velocity, Prices, and Output

Dirk Niepelt University of Bern & CEPR June 2024

Introduction

Hume (1752), Mill (1848), Fisher (1911)

Mv = Py

Modern literature focuses on select aspects

Introduction

Hume (1752), Mill (1848), Fisher (1911)

Mv = Py

Unified perspective, multiple means of payment, goods

- Structural change in payments
- Transmission of monetary policy, financial shocks
- Effects on production
- Price indices
- Consumption Euler equation
- (In-)efficiency of portfolio, velocity choices

Perspectives on Mv = Py

- Baumol (1952), Tobin (1956): $M^d v = Py$ Partial equilibrium
- Sidrauski (1967), NK model: $M^d/P = f(i, y)$ No payments perspective, no explicit velocity
- Robertson (1933), Clower (1967), Lucas (1982): $M^d \cdot 1 \ge Py$ Fixed velocity

Perspectives on Mv = Py

- Baumol (1952), Tobin (1956): $M^d v = Py$ Partial equilibrium
- Sidrauski (1967), NK model: $M^d/P = f(i, y)$ No payments perspective, no explicit velocity
- Robertson (1933), Clower (1967), Lucas (1982): $M^d \cdot 1 \ge Py$ Fixed velocity
- This paper: {*M*, *v*} ↔ {*p*, *y*}, *P*(*p*) aggregation
 General equilibrium, payments perspective, endog velocity
 Portfolios reflect liquidity needs, *i* − Δ, convenience

The Model

Agents, Goods, Assets

Households, infinitely lived, homogeneous

• $U = \sum \beta^t \mathbb{E}[u(C_t)]$

Goods $j \in \mathcal{J}$

• $C \equiv \text{CES}(\lbrace c_j \rbrace_{j \in \mathcal{J}}), \lbrace p_j \rbrace_{j \in \mathcal{J}}, \lbrace e_j \rbrace_{j \in \mathcal{J}}$

Assets $s \in S$, stores of value, means of payment

•
$$\{I_s\}_{s\in\mathcal{S}}$$

Timing

Timing in each period (Lucas, 1982)

- i. Uncertainty about returns, endowments resolved
- ii. Portfolios rebalanced
- iii. Trading subject to liquidity constraintsCompetition

Household Program: Portfolio Choice

Household chooses $\{a_{s0}, \{a_{sj}\}_{j \in \mathcal{J}}\}_{s \in \mathcal{S}}$ s.t.

$$w = \sum_{s \in S} \left(a_{s0} + \sum_{j \in \mathcal{J}} a_{sj} \right) + \text{outlays} - \text{dividends}$$

Typical household chooses $\{\bar{a}_{s0}, \{\bar{a}_{sj}\}_{j \in \mathcal{J}}\}_{s \in \mathcal{S}}$

Household Program: Trading

Inflows of means of payment at rates $\bar{\alpha}_s$, $\sum_{s \in S} \bar{\alpha}_s = \sum_{j \in \mathcal{J}} p_j e_j$



Lower δ_s (higher velocity) increases liquidity, at cost $\tau(\delta;...)$



Figure 1: Stock of means of payment *s* for purchases of good *j* during the trading stage.

Household Program: Convenience

Data leakage depending on (s, j) combination

$$l_{sj} \equiv p_j c_j \pi_{sj}$$

 $k'_{sj} = k_{sj} (1 - \gamma_{sj}) + l_{sj}$

Costs $\phi(l, k; ...)$ increasing, convex in l, increasing in k

Household Program: Continuation Wealth

$$w' = \sum_{s \in S} a_{s0}I_s + \sum_{s \in S, j \in J} a_{sj}J_s + \sum_{s \in S, j \in J} \bar{a}_{sj}(I_s - J_s) + T'$$
$$+ \sum_{s \in S} \left(\bar{\alpha}_s - \sum_{j \in J} p_j c_j \pi_{sj} \right) K_s$$
$$I_s \equiv 1 + i_s, \ J_s \equiv 1 + i_s - \Delta_s, \ K_s \equiv 1 + \frac{i_s - \Delta_s}{2}$$

Refunded payment service provider profits Injections by transfer

Household Program: Optimality Conditions (Disregarding Risk)

$$\begin{aligned} a_{s0} &: \lambda = \beta \lambda' I_s \\ a_{sj} &: \lambda \ge \lambda \xi_{sj} + \beta \lambda' J_s, \ a_{sj} \ge 0 \\ \delta_s &: -\lambda \frac{\partial \tau_s}{\partial \delta_s} \bar{\alpha}_s \ge \lambda \bar{\alpha}_s \sum_{j \in \mathcal{J}} \sigma_{sj} \xi_{sj}, \ \delta_s \le 1 \\ c_j &: \frac{\partial u(C)}{\partial C} \frac{\partial C}{\partial c_j} = p_j \lambda \left(\sum_{s \in \mathcal{S}} \pi_{sj} (\xi_{sj} + \varphi_{sj}) + \beta \frac{\lambda'}{\lambda} \sum_{s \in \mathcal{S}} \pi_{sj} K_s \right) \\ \sigma_{sj} &: \xi_{si} = \xi_{sj} = \xi_s \\ \pi_{sj} &: \xi_{sj} + \varphi_{sj} + \beta \frac{\lambda'}{\lambda} K_s = \xi_{tj} + \varphi_{tj} + \beta \frac{\lambda'}{\lambda} K_t \end{aligned}$$

$$\begin{aligned} a_{s0} &: \lambda = \beta \lambda' I_s \\ a_{sj} &: \lambda \ge \lambda \xi_{sj} + \beta \lambda' J_s, \ a_{sj} \ge 0 \\ \delta_s &: -\frac{\partial \tau_s}{\partial \delta_s} \bar{\alpha}_s \ge \bar{\alpha}_s \xi_s, \ \delta_s \le 1 \\ c_j &: \frac{\partial u(C)}{\partial C} \frac{\partial C}{\partial c_j} = p_j \lambda \left(1 + \varphi_{sj} + \beta \frac{\lambda'}{\lambda} (K_s - J_s) \right) \end{aligned}$$

Service Providers

Services for households

- Velocity, cost $\tau(\delta;...)$
- Convenience (leakage), $\cot \phi(l, k; ...)$
- Management of means of payment, unit cost $I_s J_s$

Social costs

• Households work for service providers, u(C) - effort

• Social costs =
$$\lambda \left(\tau + \phi + \sum_{s \in S, j \in J} a_{sj} \beta \frac{\lambda'}{\lambda} (I_s - J_s) \right)$$

Equilibrium

Symmetry

$$a = \bar{a}, \ \delta = \bar{\delta}, \ \sigma = \bar{\sigma}, \ \pi = \bar{\pi}$$
$$\sigma_{sj} = \frac{a_{sj}}{\sum_{i \in \mathcal{J}} a_{si}}$$
$$\pi_{sj} = \frac{a_{sj}}{(\delta_s p_j c_j)}$$
$$\bar{\alpha}_s = \sum_{j \in \mathcal{J}} \bar{a}_{sj} / \bar{\delta}_s$$

Market clearing

$$e_j = c_j$$

$$0 = \bar{a}_{s0} + \sum_{j \in \mathcal{J}} \bar{a}_{sj}$$

Nominal anchor

Dirk Niepelt, "Payments, Velocity, Prices and Output"

Analysis

Interest Rates, Liquidity, and Velocity

$$\xi_s = \beta \frac{\lambda'}{\lambda} (I_s - J_s)$$

 $\xi_s > 0 \Rightarrow \delta_s < 1$ all viable assets

Intermediation margin

⇒ Liquidity value (CIA, $J_s = 1$) ⇒ Velocity (Baumol (1952), Tobin (1956), ~ Sidrauski (1967)) Liquidity ⊥ convenience

Interest Rates, Liquidity, Convenience, and Prices

s cost of consuming good j

$$\boldsymbol{q}_{j} \equiv \boldsymbol{p}_{j} \underbrace{\left(\boldsymbol{\xi}_{s} + \boldsymbol{\varphi}_{sj} + \boldsymbol{\beta} \frac{\boldsymbol{\lambda}'}{\boldsymbol{\lambda}} \boldsymbol{K}_{s}\right)}_{\Phi_{j}} = \boldsymbol{p}_{j} \left(1 + \boldsymbol{\varphi}_{sj} + \boldsymbol{\beta} \frac{\boldsymbol{\lambda}'}{\boldsymbol{\lambda}} (\boldsymbol{K}_{s} - \boldsymbol{J}_{s})\right)$$

$$Q \equiv \left(\tilde{J}^{-1} \sum_{j \in \mathcal{J}} q_j^{1-\eta}\right)^{\frac{1}{1-\eta}} \text{ vs. } P \equiv \left(\tilde{J}^{-1} \sum_{j \in \mathcal{J}} p_j^{1-\eta}\right)^{\frac{1}{1-\eta}}$$

Conventional CIA has $q_j = p_j, Q = P$

Approximate inflation wedge

$$\frac{dQ}{Q}|_{P=1} = \sum_{j} \underbrace{\frac{X_{j}}{\Phi_{j}}}_{\approx \text{ share}_{j}} \left(d\varphi_{sj} - \underbrace{\frac{1+\Delta_{s}}{2I_{s}^{2}}}_{\approx 1/2} di_{s} + \underbrace{\frac{1}{2I_{s}}}_{\approx 1/2} d\Delta_{s} \right)$$

(Robust) implications

- i_s from 2% to 6% $\Rightarrow Q/P \downarrow by 2\%$
- Δ_s from 1% to 3% $\Rightarrow Q/P \uparrow by 1\%$
- φ_{sj} from 1% to 2% $\Rightarrow Q/P \uparrow by 1\% * share_j$

Interest Rates, Liquidity, Convenience, and Consumption

$$U_j = \beta \ U'_j \ rac{p_j}{p'_j} \ I_s \ rac{\Phi_j}{\Phi'_j}$$

Transaction costs affect inter temporal substitution

Approximate effects on $I_s \Phi_j / \Phi'_j$

$$i_s \Rightarrow 1-1/2, \ i'_s \Rightarrow 1/2$$

 $\Delta_s \Rightarrow 1/2, \ \Delta'_s \Rightarrow -1/2$
 $\varphi_{sj} \Rightarrow 1, \ \varphi'_{sj} \Rightarrow -1$

Financial distress $\approx \Delta_s$, $\varphi_{sj} \uparrow$

Determinacy

Along BGP

- Indeterminate portfolio if $\phi = 0$
- Indeterminate portfolio if $\varphi_{sj} = \text{constant}_{sj}$
- Indeterminate portfolio if φ_{sj} depends on $l_{sj} + l_{tj}, ...$
- Determinacy if ϕ strictly convex, separable across (sj)

Constrained Inefficiency

Benchmark

• Planner subject to payment technology

• Minimizes
$$\lambda \left(\tau + \phi + \sum a_{sj} \beta \frac{\lambda'}{\lambda} (I_s - J_s) \right)$$

• Internalizes *circular flow* of monies

Equilibrium

- Velocity choice constrained efficient
- Portfolio choice constrained inefficient

Production

Production subject to utility cost rather than endowment Payments shape production

$$v_j = \lambda p_j \sum_{s \in S} \bar{\pi}_{sj} \left\{ \xi_s (1 - \delta_s) + \beta \frac{\lambda'}{\lambda} K_s \right\}$$

In CIA ($\delta_s = 1, K_s = 1$), $v_j = \lambda p_j$

Unlike in CIA, relative producer costs \neq relative goods price

Conclusion

Mv = Py

- Multiple *M*, liquidity needs, $i \Delta$, convenience
- Endogenous *v*

Findings

- Payments shape *p*, *P* vs. *Q*
- Euler equation
- Constrained inefficiency
- Payments shape production

*

References

Baumol, W. J. (1952). The transactions demand for cash, *Quarterly Journal of Economics* 67(4): 545–556.

Clower, R. W. (1967). A reconsideration of the microfoundations of monetary theory, Western Economic Journal 6(1): 1–8.

Fisher, I. (1911). The Purchasing Power of Money. Its Determination and Relation to Credit, Interest and Crises, Macmillan, New York.

Hume, D. (1752). Of Interest, Political Discourses, Kincaid and Donaldson, Edinburgh, chapter IV.

Lucas, R. E. (1982). Interest rates and currency prices in a two-country world, Journal of Monetary Economics 10(3): 335–359.

Mill, J. S. (1848). Principles of Political Economy, John W. Parker, London.

Robertson, D. H. (1933). Saving and hoarding, Economic Journal 43(171): 399-413.

Sidrauski, M. (1967). Rational choice and patterns of growth in a monetary economy, American Economic Review 57(2): 534–544.

Tobin, J. (1956). The interest elasticity of the transactions demand for cash, *Review of Economics and Statistics* 38(3): 241–247.